

## BOND SALE TERM SHEET AND REQUEST FOR BIDS

- ISSUER:** Town of Union, Broome County, New York (the “Town”)
- ISSUE:** \$762,000 Public Improvement Serial Bonds-2010 (the “Bonds”)
- SALE OF BONDS:** Bids for the Bonds are hereby requested. Bids must be received by facsimile transmission on **Tuesday, May 11, 2010** no later than **11:30 A.M. (Prevailing Time)**. Bids must be made on the attached “Proposal for Bonds” form and must be delivered to:
- Fiscal Advisors & Marketing, Inc.  
120 Walton Street • Suite 600  
Syracuse, New York 13202  
Telephone #315-752-0051, Ext 1  
Telefax #315-752-0057
- DATE OF ISSUE:** May 25, 2010
- LEGAL OPINION:** To be provided by Hawkins Delafield & Wood LLP
- DESIGNATION:** **Designated and qualified tax-exempt obligations pursuant to Section 265(b)(3) of the Internal Revenue Code of 1986, as amended.**
- PURPOSE:** The Bonds shall be issued pursuant to the Constitution and laws of the State of New York and various bond resolutions duly adopted by the Town Board of the Town on their respective dates authorizing the issuance of serial bonds to finance various purposes in and for the Town. Proceeds from the sale of the Bonds will be used to provide original financing for such purposes.
- MATURITIES:** The Bonds will mature on April 15 in each of the following years and in the following principal amounts:
- | <u>Year</u> | <u>Principal Amount</u> |
|-------------|-------------------------|
| 2011        | \$ 77,000               |
| 2012        | 90,000                  |
| 2013        | 95,000                  |
| 2014        | 100,000                 |
| 2015        | 105,000                 |
| 2016        | 55,000                  |
| 2017        | 55,000                  |
| 2018        | 60,000                  |
| 2019        | 60,000                  |
| 2020        | 65,000                  |
- INTEREST:** Interest on the outstanding principal amount of the Bonds shall be payable on April 15, 2011, October 15, 2011 and semi-annually thereafter on April 15 and October 15 in each year until maturity.
- BIDDING REQUIREMENTS:** Bids must be for the full principal amount of the Bonds and must state in a multiple of one-hundredth of 1% or one-eighth of 1%, a rate or rates of interest per annum which such Bonds shall bear. No more than one interest rate may be

bid for any maturity. The Bonds will be awarded and sold to the bidder complying with the terms of sale and offering to purchase the Bonds at the lowest net interest cost, and if two or more such bidders offer the same lowest interest cost, then to the one of said bidders selected by the Town Comptroller by lot from among all said bidders.

Award of the Bonds is expected to be made promptly after opening the bids; however, the successful bidder may not withdraw its proposal until two hours after the time set for the bid opening and then only if the Bonds have not been awarded to such bidder. The right is reserved to reject any or all bids and any bid not complying with the terms of this notice will be rejected.

**FORM:** At the option of the winning bidder, the Bonds may be issued either in book-entry-only form through the facilities of The Depository Trust Company (DTC) or as a certificated statutory installment bond or certificated serial bonds in denominations equal to the amount of each respective maturity, payable at the office of a Fiscal Agent to be designated by the Town. The purchaser must notify Bond Counsel by 2:00 P.M., Prevailing Time, on the sale date regarding the form in which the Bonds are to be issued. The purchaser shall be responsible for establishing eligibility with DTC and applying for the assignment of CUSIP numbers.

**PRIOR REDEMPTION:** The Bonds will not be subject to redemption prior to maturity.

**OFFICIAL STATEMENT:** The Town has **not** prepared an Official Statement in connection with the sale of the Bonds. Additional information concerning the Town is available upon request to Benjamin Maslona, Fiscal Advisors & Marketing, Inc., 120 Walton Street - Suite 600, Syracuse, New York 13202, Telephone #315-752-0051.

**BOND RATING:** The Bonds are not rated.

**ISSUER CONTACT:** Gary E. Leighton, Comptroller  
Town of Union, New York  
3111 East Main Street  
Endwell, New York 13760  
Telephone No.: (617) 786-2930

**BOND COUNSEL:** Hawkins Delafield & Wood LLP  
One Chase Manhattan Plaza, 42<sup>nd</sup> Floor  
New York, New York 10005  
Attention: Daniel G. Birmingham, Esq.  
Telephone No.: (212) 820-9563  
Facsimile No.: (212) 344-6258

**DELIVERY:** **Delivery of the Bonds will be in Endwell, New York or New York, New York on or about May 25, 2010 or as otherwise mutually agreed upon by the Town and the purchaser.**

**RECORD DATE:** The Record Date will be the close of business on the last business day of the month preceding each interest payment date.

**Dated: May 3, 2010**

**PROPOSAL FOR BONDS**

May 11, 2010

John M. Bernardo  
Supervisor  
Town of Union, New York  
c/o Fiscal Advisors & Marketing, Inc.  
120 Walton Street, Suite 600  
Syracuse, New York 13202

Dear Mr. Bernardo:

Subject to the provisions and in accordance with the terms of the annexed Bond Sale Term Sheet and Request for Bids dated May 3, 2010, which is hereby made a part of this Proposal, we offer to purchase all of the \$762,000 Public Improvement Serial Bonds-2010 of the Town of Union, New York, described in said Bond Sale Term Sheet and Request for Bids, and to pay therefor the price of \$762,000 plus \$\_\_\_\_\_, plus interest, if any, accrued on said Bonds from their date to the date of their delivery, provided that the Bonds maturing in the several years set forth below shall bear interest from their date until maturity at the respective rates per annum stated in the following table:

Bonds maturing in the year 2011, at _____%	Bonds maturing in the year 2016, at _____%
Bonds maturing in the year 2012, at _____%	Bonds maturing in the year 2017, at _____%
Bonds maturing in the year 2013, at _____%	Bonds maturing in the year 2018, at _____%
Bonds maturing in the year 2014, at _____%	Bonds maturing in the year 2019, at _____%
Bonds maturing in the year 2015, at _____%	Bonds maturing in the year 2020, at _____%

The following is our computation of the net interest cost, made as provided in the above-mentioned Bond Sale Term Sheet and Request for Bids, but not constituting any part of the foregoing Proposal for the purchase of \$762,000 bonds under the foregoing Proposal:

Gross Interest	\$ _____
Less Premium Bid Over Par	\$ _____
Net Interest Cost	\$ _____
Net Interest Rate	_____ % (four decimals)

By: \_\_\_\_\_

\_\_\_\_\_

Form of Bond: \_\_\_\_\_

(DTC or Bearer)

(Serial or SIB)