# NOTICE OF BOND SALE \$27,036,055 PUBLIC IMPROVEMENT (SERIAL) BONDS, 2019 CITY OF SCHENECTADY SCHENECTADY COUNTY, NEW YORK

Notice is given that the City of Schenectady, Schenectady County, New York, (the "City") will receive electronic and facsimile bids, as more fully described below, for the purchase in Federal Funds, at not less than par and accrued interest of \$27,036,055 City (Serial) Bonds, 2019 (the "Bonds"). Bids must be submitted electronically on Fiscal Advisors Auction website ("Fiscal Advisors Auction") accessible at <u>www.fiscaladvisorsauction.com</u>, or via facsimile to (315) 930-2354 by no later than **11:00 A.M. ET on the 23<sup>rd</sup> day of April, 2019**. Bidders must use the "Proposal for Bonds" form attached hereto.

The Bonds will be dated May 8, 2019 and will mature on May 1<sup>st</sup> of each year as follows:

Year	Amount**	Year	Amount**	Year	Amount**
2020	\$ 411,055	2028*	\$1,065,000	2036*	\$1,370,000
2021	850,000	2029*	1,100,000	2037*	1,410,000
2022	875,000	2030*	1,135,000	2038*	1,455,000
2023	905,000	2031*	1,170,000	2039*	1,505,000
2024	935,000	2032*	1,205,000	2040*	1,550,000
2025	965,000	2033*	1,245,000	2041*	1,600,000
2026	995,000	2034*	1,285,000	2042*	1,650,000
2027	1,030,000	2035*	1,325,000		

<u>Limitation on Bid Premium</u>: The maximum amount of any premium bid, if any, shall be \$1,275,000. Any bid not complying with the limitation on bid premium will be rejected.

\* The Bonds maturing in the years indicated are subject to redemption prior to maturity as described below.

\*\* The City may, after selecting the low bidder, adjust the principal payments to the extent necessary in order to meet the requirements of the Local Finance Law relating to substantially level or declining debt service and the Premium Bid over Par must remain unchanged after such possible changes. Such adjustments will be made within 24 hours following the opening of the bids. The successful bidder may neither withdraw nor modify its bid as a result of any such post-bid adjustment. Any such adjustment shall be conclusive, shall be promptly communicated to the successful bidder, and shall be binding upon the successful bidder.

This Notice of Sale was disseminated electronically by posting to <u>www.fiscaladvisors.com</u> and <u>www.fiscaladvisorsauction.com</u>. This method of distribution of the Notice of Sale is regularly used by Fiscal Advisors & Marketing, Inc. (the "Municipal Advisor"), for purposes of disseminating notices of sale of new issuances of municipal bonds.

# **PROCEDURES FOR BIDDING**

#### Submission of Bids

Proposals may be submitted in accordance with this Notice of Sale until the time specified herein. No proposal will be accepted after the time for receiving proposals specified above. Any proposal received by the time for receiving proposals specified herein, which has not been modified or withdrawn by the bidder, shall constitute an irrevocable offer to purchase the Bonds pursuant to the terms herein and therein provided. All bidders shall be offered an equal opportunity to bid to purchase the Bonds. Furthermore, no bidder shall have the opportunity to review other bids before providing a bid, or be given an opportunity to review other bids that was not equally given to all other bidders (this is, no exclusive "last look"). By submitting a bid, an underwriter attests it has an established industry reputation for underwriting new issuances of municipal bonds.

The timely delivery of all proposals submitted by facsimile transmission (FAX) must be in legible and complete form, signed by an authorized representative of the bidder(s), and shall be the sole responsibility of the bidder(s). The City shall not be responsible for any errors and/or delays in transmission and/or receipt of such bids, mechanical or technical failures or disruptions, or any omissions or irregularities in any bids submitted in such manner.

Electronic bidding will take place in a Closed Auction format. Bidders may change and submit bids as many times as they wish during the bidding period, but they may not withdraw a submitted bid. The last bid submitted by a bidder prior to the deadline for the receipt of bids will be compared to all other final electronic and facsimile bids, as more fully described herein, to determine the winning bid. During the auction, no bidder will see any other bidder's bid, nor will they see the status of their bid relative to other bids (e.g., whether their bid is a leading bid).

# **Registration to Bid**

To bid electronically using Fiscal Advisors Auction, bidders must first visit the Fiscal Advisors Auction website at <u>wwwFiscalAdvisorsAuction.com</u> where, if they have never registered with either Fiscal Advisors Auction or any municipal debt auction website powered by Grant Street Group, they can register and then request admission to the City's auction. Only FINRA registered broker dealers, dealer banks with The Depository Trust Company ("DTC") clearing arrangements and banks or trust companies located and authorized to do business in the State of New York will be eligible to bid. The City will determine whether any request for admission is granted. Bidders who have previously registered with Fiscal Advisors Auction may call auction support at (412) 391-5555 x1370, to confirm their ID or password. The use of Fiscal Advisors Auction shall be at the bidder's risk, and the City shall have no liability with respect thereto. Bidders shall not be required to register in order to submit a facismile bid.

### **Rules of Fiscal Advisors Auction**

The "Rules of Fiscal Advisors Auction" can be viewed on the Fiscal Advisors Auction website and are incorporated by reference in this Notice of Sale. Bidders must comply with the Rules of Fiscal Advisors Auction in addition to the requirements of this Notice of Sale. In the event the Rules of Fiscal Advisors Auction conflict with this Notice of Sale, this Notice of Sale shall prevail.

### Disclaimer

Each prospective bidder who wishes to submit electronic bids shall be solely responsible to register to bid via Fiscal Advisors Auction. Each qualified prospective bidder shall be solely responsible to make necessary arrangements to access Fiscal Advisors Auction for purposes of submitting its bid in a timely manner and in compliance with the requirements of this Notice of Sale. Neither the City nor Fiscal Advisors Auction shall have any duty or obligation to undertake such registration to bid for any prospective bidder or to provide or assure such access to any qualified prospective bidder, and neither the City nor Fiscal Advisors Auction shall be responsible for a bidder's failure to register to bid or for proper operation of, or have any liability for any delays or interruptions of, or any damages caused by Fiscal Advisors Auction. The City is using Fiscal Advisors Auction as a communications mechanism, and not as the City's agent, to conduct the electronic bidding for the Bonds. If a prospective bidder encounters any difficulty in registering to bid, or submitting or modifying a bid for the Bonds, it should telephone Fiscal Advisors Auction and notify the City's Municipal Advisor at (315) 752-0051 (provided that the City shall have no obligation to take any action whatsoever upon receipt of such notice). After receipt of bids is closed, the City through Fiscal Advisors Auction or telephone, will indicate the apparent successful bidder. Such message is a courtesy only for viewers, and does not constitute the award of the Bonds. The Fiscal Advisors Auction bids will be compared with bids received outside of Fiscal Advisors Auction, if any, before the award is made. Each bid will remain subject to review by the City to determine its net interest cost and compliance with the terms of this Notice of Sale.

#### Bid

Each bid must be for all of said 27,036,055 of the Bonds and may state different rates of interest for Bonds maturing in different calendar years; provided, however, (1) only one rate of interest may be bid for Bonds maturing in the same calendar year; (2) rates of interest so bid shall be in ascending progression in order of maturity so that the rate of interest on any single maturity shall not be less than any prior maturity; and (3) all rates of interest bid must be in a multiple of one-eighth ( $1/8^{th}$ ), one-hundredth (1/100th) or one-thousandth (1/100th) of one per centum (1%) per annum. Each bid must be for not less than the par value of the Bonds bid for.

Any attempt to bid with alterations to the specific language contained in this Notice of Sale which sets forth the documents that will be delivered to the purchaser at closing will be considered a failure to execute a proper bid as specified in this Notice of Sale and will be treated as a non-conforming bid which will be rejected. The right is reserved to reject any or all bids.

The maximum amount of any premium bid, if any, shall be \$1,275,000. Any bid not complying with the limitation on bid premium will be rejected.

Each proposal for the Bonds must be accompanied by a good faith deposit (the "Deposit") in the form of a certified check or cashier's check drawn upon an incorporated bank or trust company or wire transfer, payable to the order of "City of Schenectady", for \$540,721 to secure the City against any loss resulting from the failure of the bidder to comply with the terms of its bid. If a wire transfer is used, it must be sent to the account so designated by the City for such purpose, not later than 10:00 a.m. on the date of the sale; however, the City reserves the right to award the Bonds to a successful bidder whose wire transfer is initiated but not received by such time provided that such successful bidder's fed wire reference number has been received. A wire reference number must be provided on the "Proposal for Bonds" when submitted. Bidders must contact Fiscal Advisors & Marketing, Inc., 120 Walton Street, Suite 600, Syracuse, New York 13202 (telephone: (315) 752-0051 Ext. 1, no later than 24 hours prior to the sale date to obtain the City's wire instructions. The Deposit of the successful bidder will be credited against the purchase price, and checks and wires of unsuccessful bidders will be returned on the award of the Bonds. The proceeds of the Deposit received by the City may be invested by the City pending application of the proceeds of such Deposit against the purchase price of the Bonds on the closing date of the Bonds. No interest will be allowed to the bidders on Deposits accompanying bids. The closing will take place in Albany, New York, or at such other place as may be agreed upon with the purchaser, on or about May 8, 2019 (the "Closing Date") upon payment of the purchase price by: (a) the retention of the amount of the Deposit and (b) the delivery to the City of a wire advance of credit payable to "City of Schenectady, New York" in Federal Funds, in an aggregate sum equal to the purchase price plus accrued interest, to the date of delivery of the Bonds, if any, less the amount of the Deposit.

# **Award of Bonds**

Unless all bids are rejected, the award will be made to the bidder or bidders complying with the terms of this Notice of Sale and offering to purchase the Bonds at such rate or rates of interest as will produce the lowest interest cost over the life of the Bonds, computed in accordance with the net interest cost method, after accounting for the premium offered, if any. In the event multiple bids offering the same lowest net interest cost are received, an award will be made to the bidder offering to purchase the greater principal amount of Bonds. If two or more bids offering to purchase the same principal amount of Bonds at the same lowest net interest cost are received, an award will be made by lot from among such lowest bids. The right is reserved by said City to award to any bidder all or any part of the Bonds which such bidder offers to purchase and, in such event, the premium, if any, specified by such bidder will be pro-rated. In any event, the award of said Bonds will be made on the basis of the bid or combination of bids offering to purchase the Bonds on terms most favorable to said City.

The City reserves the right to reject any and all bids (regardless of the interest rate bid), to reject any bid not complying with this official Notice of Sale and, so far as permitted by law, to waive any irregularity or informality with respect to any bid or the bidding process. All or none bids will be rejected. Conditional bids will be rejected, including any bid subject to credit approval.

The City may, after selecting the low bidder, decrease the aggregate principal amount of the Bonds to adjust the aforestated maturity installments to the extent necessary to meet the requirements of substantially level or declining debt service.

## **Issue Price**

By submitting a bid, each bidder is certifying that its bid is a firm offer to purchase the Bonds, is a good faith offer which the bidder believes reflects current market conditions, and is not a "courtesy bid" being submitted for the purpose of assisting in meeting the competitive sale requirements relating to the establishment of the "issue price" of the Bonds pursuant to Section 148 of the Code, including the requirement that bids be received from at least three (3) underwriters of municipal bonds who have established industry reputations for underwriting new issuances of municipal bonds (the "Competitive Sale Requirements"). The Municipal Advisor will advise the winning bidder if the Competitive Sale Requirements were met at the same time it notifies the winning bidder of the award of the Bonds. Bids will <u>not</u> be subject to cancellation in the event that the Competitive Sale Requirements are not satisfied.

The winning bidder shall, within one (1) hour after being notified of the award of the Bonds, advise the Municipal Advisor by electronic or facsimile transmission of the reasonably expected initial public offering price or yield of each maturity of the Bonds (the "Initial Reoffering Prices") as of the date of the award.

By submitting a bid, the winning bidder agrees (unless the winning bidder is purchasing the Bonds for its own account and not with a view to distribution or resale to the public) that if the Competitive Sale Requirements <u>are not</u> met, it will elect and satisfy either option (1) or option (2) described below. *Such election must be made on the bid form submitted by each bidder*.

(1) Hold the Price. The winning bidder:

(a) will make a bona fide offering to the public of all of the Bonds at the Initial Reoffering Prices and provide Bond Counsel with reasonable supporting documentation, such as a copy of the pricing wire or equivalent communication, the form of which is acceptable to Bond Counsel,

(b) will neither offer nor sell to any person any Bonds within a maturity at a price that is higher, or a yield that is lower, than the Initial Reoffering Price of such maturity until the earlier of (i) the date on which the winning bidder has sold to the public at least 10 percent of the Bonds of such maturity at a price that is no higher, or a yield that is no lower, than the Initial Reoffering Price of such maturity or (ii) the close of business on the  $5^{\text{th}}$  business day after the date of the Bonds, and

(c) has or will include within any agreement among underwriters, any selling group agreement and each retail distribution agreement (to which the winning bidder is a party) relating to the initial sale of the Bonds to the public, together with the related pricing wires, language obligating each underwriter to comply with the limitations on the sale of the Bonds as set forth above.

# (2) Follow the Price. The winning bidder:

(a) will make a bona fide offering to the public of all of the Bonds at the Initial Reoffering Prices and provide the Issuer with reasonable supporting documentation, such as a copy of the pricing wire or equivalent communication, the form of which is acceptable to Bond Counsel,

(b) will report to the City information regarding the actual prices at which at least 10 percent of the Bonds within each maturity of the Bonds have been sold to the public,

(c) will provide the City with reasonable supporting documentation or certifications of such sale prices the form of which is acceptable to Bond Counsel. This reporting requirement, which may extend beyond the closing date of the Bonds, will continue until such date that 10 percent of each maturity of the Bonds has been sold to the public, and

(d) has or will include within any agreement among underwriters, any selling group agreement and each retail distribution agreement (to which the winning bidder is a party) relating to the initial sale of the Bonds to the public, together with the related pricing wires, language obligating each underwriter to comply with the reporting requirement described above.

For purposes of the "hold the price" or "follow the price" requirement, a "maturity" refers to Bonds that have the same maturity date, interest rate, credit and payment terms.

Regardless of whether or not the Competitive Sale Requirements were met, the winning bidder shall submit to the City a certificate (the "Reoffering Price Certificate"), satisfactory to Bond Counsel, prior to the delivery of the Bonds stating the applicable facts as described above. The form of Reoffering Price Certificate is available by contacting Bond Counsel or the Municipal Advisor.

If the winning bidder has purchased the Bonds for its own account and not with a view to distribution or resale to the public, then, whether or not the Competitive Sale Requirements were met, the Reoffering Price Certificate will recite such facts and identify the price or prices at which the purchase of the Bonds was made.

For purposes of this Notice of Sale, the "public" does not include the winning bidder or any person that agrees pursuant to a written contract with the winning bidder to participate in the initial sale of the Bonds to the public (such as a retail distribution agreement between a national lead underwriter and a regional firm under which the regional firm participates in the initial sale of the Bonds to the public). In making the representations described above, the winning bidder must reflect the effect on the offering prices of any "derivative products" (e.g., a tender option) used by the bidder in connection with the initial sale of any of the Bonds.

### The Bonds

Interest on the Bonds will be payable on May 1, 2020 and November 1, 2020 and semi-annually thereafter on May 1 and November 1 in each year until maturity. The delivery of the Bonds will take place on or about May 8, 2019.

The Bonds maturing on or before May 1, 2027 shall not be subject to redemption prior to maturity. The Bonds maturing on or after May 1, 2028 shall be subject to redemption prior to maturity as a whole or in part (and by lot if less than all of a maturity is to be redeemed) at the option of the City on May 1, 2027 or on any date thereafter at par (100.0%), plus accrued interest to the date of redemption.

The Bonds will be issued in the form of book-entry-only bonds registered in the name of Cede & Co., as nominee for The Depository Trust Company ("DTC"), New York, New York. Principal and interest on the Bonds will be payable by check or draft mailed by the City to DTC or its nominee, Cede & Co., as the registered owner of the Bonds. One fully registered Bond certificate will be issued for each maturity of the Bonds, each in the aggregate principal amount of such maturity. Reference should be made to the Official Statement of the City for a complete description of DTC and the book-entry system.

The Municipal Advisor intends to provide the purchaser with CUSIP identification numbers in compliance with Municipal Securities Rulemaking Board (the "MSRB") Rule G-34. All expenses in relation to the printing of CUSIP numbers on the Bonds shall be paid for by the City, provided, however, that the CUSIP Service Bureau charge for the assignment of said numbers shall be the responsibility of and shall be paid for by the purchaser.

The Bonds will be valid and legally binding general obligations of the City, and all the taxable real property within the City will be subject to the levy of ad valorem taxes to pay the Bonds and the interest thereon, without limitation as to rate or amount, subject to the statutory limitations of Chapter 97 of the Laws of 2011 of the State of New York. The Bonds will be issued pursuant to the Constitution and statutes of the State of New York, including among others, the Local Finance Law, to retire, together with other available funds, the principal balance of certain outstanding bond anticipation notes issued to finance certain capital improvement projects of the City and the acquisition of equipment by the City.

The Bonds will <u>NOT</u> be designated or deemed designated as "qualified tax-exempt obligations" pursuant to Section 265 of the Internal Revenue Code of 1986, as amended (the "Code").

If the Bonds qualify for issuance of any policy of municipal bond insurance or commitment thereof at the option of the bidder, the purchase of any such insurance policy or the issuance of any such commitment therefor shall be at the sole option and expense of such bidder and any increased costs of issuance of the Bonds resulting by reason of the same, unless otherwise paid, shall be paid by such bidder. Any failure of the Bonds to be so insured or of any such policy of insurance to be issued, shall not constitute cause for a failure or refusal by the purchaser of the Bonds to accept delivery of and pay for said Bonds in accordance with the terms of its proposal.

The population of the City is estimated to be 65,625. The debt statement to be filed pursuant to law in connection with the sale of the Bonds, prepared as of April 10, 2019, will show the average full valuation of real property subject to taxation by the City to be \$1,938,405,304, its debt limit to be \$135,688,371, and its net bonded indebtedness to be \$82,478,897. Simultaneously with the issuance of the Bonds, the City will issue its \$19,125,010 Bond Anticipation Notes, 2019 (the "Notes"). After the issuance by the City of the Bonds and Notes, the City's net bonded indebtedness will be increased by \$5,823,100.

As a condition to the purchasers obligation to accept delivery of and pay for the Bonds, the purchaser will be furnished, without cost, the following, dated as of the date of delivery of and payment for the Bonds: (a) the usual closing certificate of the City in form satisfactory to Barclay Damon LLP, Albany, New York, Bond Counsel, evidencing, among other things, the proper execution and delivery of the Bonds, the receipt of payment therefor and the fact that the Bonds will not be arbitrage obligations within the meaning of the Code; (b) a certificate, in form satisfactory to Bond Counsel and dated as of the closing date, to the effect that (i) there is no litigation pending or, to the knowledge of the signers, threatened affecting the Bonds, (ii) at the time of the sale of the Bonds on April 23, 2019, the Official Statement did not contain any untrue statements of a material fact or omit to state a material fact necessary to make the statements therein, in light of the circumstances under which they were made, not misleading, subject to the condition that while information in said Official Statement obtained from sources other than the City is not guaranteed as to accuracy, completeness or fairness, the City has no reason to believe and does not believe that such information is materially inaccurate or misleading, and (iii) to the City's knowledge, since the date of said Official Statement, there have been no material transactions not in the ordinary course of affairs entered into by the City and no material adverse changes in the general affairs of the City or in its financial condition as shown in said

Official Statement other than as disclosed in or contemplated by said Official Statement; and (c) the approving opinion of Bond Counsel to the effect that the Bonds are valid and legally binding obligations of the City, that all the taxable real property therein will be subject to the levy of ad valorem taxes to pay the Bonds and the interest thereon without limitation as to rate or amount, subject to the statutory limitations of Chapter 97 of the Laws of 2011 of the State of New York, that among other things, the Code includes certain requirements that must be met subsequent to the issuance of the Bonds in order that interest thereon be and remain excluded from gross income to the recipients thereof, and that under existing law and assuming compliance with certain covenants, interest on the Bonds is excluded from gross income for Federal income tax purposes and is not an item of tax preference for purposes of the federal alternative minimum tax imposed on individuals. In addition, Bond Counsel will opine that, by virtue of the Local Finance Law, interest on the Bonds is exempt from personal income taxes of the State of New York and its political subdivisions. Such opinion also will state that: (a) the rights of the owners of the Bonds and the enforceability of the Bonds may be limited to bankruptcy, insolvency, reorganization, moratorium and other similar laws affecting creditors rights generally and by equitable principals, whether considered at law or in equity; and (b) such opinion is given as of its dated date and that Bond Counsel assumes no obligation to update or supplement their opinion to reflect any facts or circumstances that may thereafter come to their attention or any changes in law that may occur thereafter.

In addition, the purchaser will be furnished with a copy of the City's written agreement or contract for the benefit of the holders of the Bonds to provide, subject to annual appropriation therefor: (a) to the Electronic Municipal Market Access system maintained by the Municipal Securities Rulemaking Board (the "MSRB") annual financial information and operating data regarding the City and, if not submitted as part of its annual financial information, then when and if available, its audited financial statements, (b) in a timely manner (not less than ten business days after the occurrence of certain events), to the MSRB, notice of events required by SEC Rule 15c2-12, and (c) in a timely manner, to the MSRB notice of a failure to provide required annual financial information on or before the date specified in the written agreement or contract.

Failure of the City to comply with the above-described secondary market disclosure undertaking shall not be considered a default under the Bonds and shall have solely the following consequences: (1) the obligation of the City to deliver annual financial information, audited financial statements and an event notice pursuant to SEC Rule 15c2-12(b)(5)(i)(C), and (2) the obligation of the City to include notice of such breach in all final official statements delivered in connection with an offering of securities in accordance with SEC Rule 15c2-12(f)(3). The right to enforce the provisions of this undertaking shall be limited to a right to obtain specific performance of the obligations specified and no other remedies shall be available, including without limitation, any claim for money damages, as a consequence of such a failure.

The City reserves the right to change the time and/or date for the opening of bids. Notice of such change shall be provided not less than 24 hours prior to the time set forth above for the opening of bids by means of a supplemental notice of sale to be transmitted over the Thompson Municipal Wire.

In the event that prior to the delivery of the Bonds, the income received by private holders from bonds of the same type and character shall be taxable by the terms of any Federal income tax law, the successful bidder may, at its election, be relieved of its obligation under the contract to purchase the Bonds, and in such case, the Deposit accompanying its bid will be returned.

A preliminary Official Statement has been prepared and disseminated by the City. The preliminary Official Statement is deemed to be a "final official statement", as of its date, within the meaning of Rule 15c2-12 of the Securities and Exchange Commission ("SEC"), but is subject to (a) completion with certain price and other information to be made available by the successful bidder for the Bonds and (b) amendment. The preliminary Official Statement, as so revised, will constitute the "final Official Statement". By the submission of a bid for the Bonds, the successful bidder contracts for the receipt of a reasonable number of copies of the final Official Statement within seven business days of the award of the Bonds. In order to complete the final Official Statement, the successful bidder must furnish on behalf of the underwriters of the Bonds the following information to Bond Counsel and the City by electronic or facsimile transmission or overnight delivery received by Bond Counsel and the City within 24 hours after the award of the Bonds: (a) initial offering prices or yields (expressed as percentages), (b) selling compensation (aggregate total anticipated compensation to the underwriters expressed in dollars), (c) the identity of the underwriters if the successful bidder is part of a group or syndicate and (d) any other material information necessary for the final Official Statement, but not known to the City (such as the bidders purchase of credit enhancement). The City shall not be responsible or liable in any manner for the successful bidders determination of information necessary to comply with SEC Rule 15c2-12 or the accuracy of any such information provided by the successful bidder or failure to furnish such Official Statements as described above which results from a failure by the successful bidder to provide the aforementioned information within the time specified.

Acceptance by the successful bidder of such final Official Statement shall be conclusive evidence of the satisfactory completion of the obligations of said City with respect to the preparation and delivery thereof.

Requests for the Official Statement referenced herein, additional copies of the Notice of Sale or other additional information may be directed to: Fiscal Advisors & Marketing, Inc., 120 Walton Street, Suite 600, Syracuse, New York 13202, (315) 752-0051. The Official Statement and the Notice of Sale are also available at www.fiscaladvisors.com

Dated: April 10, 2019 Schenectady, New York Anthony R. Ferrari Commissioner of Finance and Administration

#### **PROPOSAL FOR BONDS** CITY OF SCHENECTADY SCHENECTADY COUNTY, NEW YORK

Mr. Anthony R. Ferrari Commissioner of Finance and Administration City of Schenectady Schenectady County, New York c/o Fiscal Advisors & Marketing, Inc. 120 Walton Street • Suite 600 Syracuse, New York13202 Telefax # (315) 930-2354

SALE DATE: April 23, 2019 11:00 a.m., Prevailing Time

\$27,036,055 Public Improvement (Serial) Bonds, 2019

Due: May 1, 2020-2042

Dated: May 8, 2019

Dear Mr. Ferrari:

For the \$27,036,055 Public Improvement (Serial) Bonds, 2019 of the City of Schenectady, Schenectady County, New York, subject to the annexed Notice of Bond Sale, which is hereby made a part of this bid, we will pay Twenty-Seven Million Thirty-Six Thousand Fifty-Five Dollars (\$27,036,055) plus a premium of \_\_\_\_\_ \_) and Dollars (\$ accrued interest to date of delivery, provided that the bonds maturing in the several years set forth below shall bear interest from their date until maturity at the respective rates per annum stated in the following table:

Year of Maturity	Interest Rate	Year of Maturity	Interest Rate	Year of Maturity	Interest Rate
2020	%	2028	%	2036	%
2021	%	2029	%	2037	%
2022	%	2030	%	2038	%
2023	%	2031	%	2039	%
2024	%	2032	%	2040	%
2025	%	2033	%	2041	%
2026	%	2034	%	2042	%
2027	%	2035	%		

**<u>GOOD FAITH DEPOSIT:</u>** (Bidder <u>MUST Check ONE</u> of the following)

- We enclose a certified or cashier's check in the sum of \$540,721 payable to the order of the City of Schenectady, Schenectady County, New York, to be returned to the undersigned upon the award of said Bonds provided this Bid is not accepted; or, the amount of said check to be retained as and for liquidated damages in case of the failure of the undersigned to make payment as agreed.
- We have wired \$540,721 in Federal Funds pursuant to the instructions detailed in the Notice of Bond Sale for the account of the City of Schenectady, Schenectady County, New York which is to be applied in accordance with the Notice of Bond Sale against any loss resulting from the successful bidder failing to comply with the terms of this bid. The federal wire reference number for such wire is:

#### **ISSUE PRICE:**

A) If the Competitive Sale Requirements are not met, the Bidder will use one or more of the following methods to determine the issue price of the Bonds.

Please select one of the following: (if none are selected, then the method shall be assumed to be Follow the Price for each maturity with at least 10% sold on the Sale Date at the Initial Reoffering Price and Hold the Price for all unsold maturities):

- **Follow the Price for all maturities; or**
- Hold the Price for all maturities; or
- **D** Follow the Price for each maturity with at least 10% sold on the Sale Date at the Initial Reoffering Price and Hold the Price Rule for all other maturities
- B) TO BE COMPLETED BY BIDDERS WHO ARE PURCHASING NOTES FOR THEIR OWN ACCOUNT: The Bidder is not acting as an underwriter with respect to the Bonds or is not a related party to an underwriter with respect to the Bonds and has no present intention to sell, reoffer or otherwise dispose of the Bonds.
  - Confirmed

		Print Name of Bidder	
		Print Bank/Institution	
Telephone	(	)	
Telecopier	(	)	
Email:			