

## *Request for Proposals*

### ***Installment Purchase Contract (Lease/Purchase) Financing for “Energy Performance Contract”***

Fiscal Advisors & Marketing, Inc. at the request of:  
South Country Central School District at Brookhaven  
Suffolk County, New York  
(the “School District”)

1. Requests for email bids for providing Installment Purchase Contract (Lease/Purchase) Financing are due no later than **August 5, 2025 at 11:00 o’clock A.M. EST** at the office of:

Fiscal Advisors & Marketing, Inc.  
Hudson Valley Region Office  
827 Rt 82, Suite 10231  
Hopewell Junction, New York 12533  
Attn: Beth Ferguson  
For financing questions call (518) 992-7035  
Email: [bferguson@fiscaladvisors.com](mailto:bferguson@fiscaladvisors.com)

2. The principal amount of the installment purchase contract will be **\$9,665,291**.
3. The lease purchase financing will be used to finance the construction and/or installation of energy related upgrades, equipment and controls at various District facilities, as further defined in “SCOPE OF WORK” attached hereto to this Request for Proposals. The energy service company is Energy Systems Group, LLC (the “Energy Performance Contractor”), an Indiana limited liability company.
4. The interest rate quoted will be fixed as of the time of the bid and will remain constant throughout the lease term and will include any and all fees or expenses associated with this financing.
5. The financing entity will be provided with an opinion of bond counsel to the effect that the interest component of payments to be made by the School District pursuant to the financing contract (“Interest”) is excluded from gross income for federal income tax purposes pursuant to Section 103 of the Internal Revenue Code of 1986, as amended (the “Code”), and Interest is not treated as a preference item in calculating the alternative minimum tax under the Code, however, Interest is included in the “adjusted financial statement income” of certain corporations that are subject to the alternative minimum tax under Section 55 of the Code. The opinion set forth in the preceding sentence will be subject to the condition that the School District comply with all requirements of the Code that must be satisfied subsequent to the date of the financing contract in order that Interest be, or continue to be, excluded from gross income for federal income tax purposes. The School District will certify that they will comply with all such requirements. Failure to comply with all such requirements may cause the Interest to be included in gross income for federal income tax purposes retroactive to the date of closing. Bond counsel will not express an opinion regarding other federal tax consequences arising with respect to the lease and the related documents. **The installment purchase contract will NOT be designated by the School District as a “qualified tax-exempt obligation” pursuant to the provisions of Section 265(b)(3)(B) of the Code.**
6. All bids shall remain in effect for 30 days from the day quotes are due. It is expected that the Board of Education of the School District will approve the lease agreement at their regular meeting scheduled on August 12, 2025. It is anticipated that funds will need to be available on or about August 26, 2025. All quotes should be based upon this estimated timeline.

7. Any proposed Lease shall define the purpose and objective of the financing and the rights and obligations of each party to the financing. Further, the Lease will specify the applicable interest rate, as well as standard contractual terms and conditions. The form of the lease purchase agreement, the escrow agreement, and any related documents must be submitted with the proposal. All documents are subject to modification by District counsel. Closing is subject to successful negotiation of all documents by counsel to the District. The District reserves the right to rescind any award due to failure of the parties to agree to the terms and conditions thereof and to recover its costs in connection therewith. Proposers must satisfy themselves that credit approval will be granted prior to submitting a proposal. All finance documents are subject to negotiation and modification by the School District's counsel. All agreements and contractual conditions are required to conform with the laws and regulations of the State of New York, including but not limited to New York General Municipal Law, Education Law, Energy Law, Local Finance Law, and the regulations of the State Education Department and the Office of the New York State Comptroller. The School District's attorneys will review and approve all documents before consideration and/or approval by the School District. Each bid should be accompanied by a repayment schedule listing principal, interest and total annual payments. Such schedule shall be compliant with level or declining debt provisions of the Local Finance Law. **No award is final until formally approved by the Board of Education of the School District.** Upon verbal or written notification of successful bid award, (which shall be conditional upon successful negotiation of all transactional documents and opinions), the successful bidder shall be required to deliver the proposed forms of the leasing documents to Fiscal Advisors & Marketing, Inc. (address listed above) and to Bond Counsel and the School District's Attorney at:
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| Hawkins Delafield & Wood LLP<br>Attention: William J. Jackson, Esq.<br>140 Broadway<br>42 <sup>nd</sup> Floor<br>New York, New York 10005<br>Tel: (212) 820-9620<br>Email: <a href="mailto:wjackson@hawkins.com">wjackson@hawkins.com</a> | Guercio & Guercio, LLP<br>Attention: Barbara J. Emigholz, Esq.<br>77 Conklin Street<br>Farmingdale, New York 11735<br>Tel: (516) 694-3000, ext. 267<br>Email: <a href="mailto:bemigholz@guerciolaw.com">bemigholz@guerciolaw.com</a> |
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8. The Proposal must state that School District will have the right, at its option, to prepay the principal portion outstanding on the Lease, in whole or in part, at any time following 30 days written notice to the Lessor, including a one-time prepayment upon the receipt of grants or rebated received by the District on account of the project. The Proposal must disclose additional fees and terms, if any, that are required upon the execution of this prepayment right, in addition to interest payable. The Proposal must also disclose how such amounts are to be calculated in the event that the School District exercises its right of partial or whole prepayment. The proposal shall include an option to prepay without penalty.
9. The current S&P Global Ratings, a business unit of Standard & Poor's Financial Services LLC ("S&P"), bond rating of the School District is "AA" with a Stable outlook.
10. The School District is in material compliance with its Continuing Disclosure requirements related to SEC Rule 15c2-12 for the past five years.
- A copy of the School District's most recent Continuing Disclosure Statement for fiscal year ending June 30, 2024 can be found here:  
<https://emma.msrb.org/P21875503-P21434778-P21880101.pdf>
  - A copy of the School District's fiscal year ending June 30, 2024 audited financial statements can be found here:  
<https://emma.msrb.org/P21875496-P21434772-P21880095.pdf>
11. Among other factors, the low bid/quote will be determined by the lowest amount indicated for a total of payments with the requirement that the quote will meet all other conditions listed herein that are not affirmatively waived by the School District.
12. Prior to complete delivery of equipment, it will be necessary to make partial payment to vendor(s). In this case, unexpended funds shall be held in an interest bearing escrow fund account established by the winning bidder (the "Lessor") in the name of School District. Interest earnings will begin to accrue to the School District on the date of the deposit to the escrow fund. All interest earnings shall be applied to reduce the last scheduled payment(s) at the end of the financing term. Any unexpended funds after payment to all vendors shall be recalculated to reduce remaining payment amounts equally unless otherwise authorized by the School District. The escrow agent must be a bank or trust company located in and authorized to do such business in New York State. The bank must have an office in New York State which is stated in the proposed Escrow Contract. Investments shall be made solely at the direction of the School District and shall be collateralized and be made in accordance with the requirements of General Municipal Law Sections 10 and 11 and the School District's formal investment policy. The School District is not authorized to invest in mutual funds or similar liquid investment vehicles. All monies held in the escrow fund are monies of the School District and shall not be subject to levy, attachment or lien of the escrow agent. All charges of the escrow agent shall be paid by the Lessor.

13. The School District will not defend or hold the Lessor harmless from any adverse changes in the tax status of the transaction, after tax yield or cash flows resulting from changes in the Federal or State tax codes or regulations.
14. The principal amount of the Lease financing will be in the amount of **\$9,665,291**.

**Principal and interest will be due and payable semiannually on July 15 and January 15 beginning July 15, 2026 through and including July 15, 2040 (15-year amortization) or July 15, 2043 (18-year amortization).** The annual Lease debt service shall be in amounts so as to provide for debt service that is substantially level or declining, pursuant to Section 21.00(d) of the New York State Local Finance Law.

For illustrative purposes, please assume a closing date of August 26, 2025 when developing an amortization schedule.

**The District reserves the right to modify the above principal payments post sale, in any amounts as deemed necessary to achieve substantially level or declining annual debt service.**

15. There shall be no additional fees or charges (including any Escrow Agent Fees) to the School District other than the annual debt service payments.
16. There shall be a \$1 (one dollar) buyout option in favor of the School District at lease expiration.
17. All manufacturers' warranties shall be assigned by the Lessor to the School District.
18. The Agreement shall be subject to cancellation by the School District annually and shall include the following paragraph:

"Pursuant to the requirements of General Municipal Law section 109-b, the financing contract shall contain the appropriate executory clause which shall state that should financing contract payments not be appropriated by the School District the School District will not be obligated to pay the amounts due beyond the end of the last funded fiscal year. The financing contract shall be deemed executory only to the extent of monies appropriated and available therefor, and no liability on account thereof shall be incurred by the School District beyond the amount of such monies. The financing contract is not a general obligation of the School District. Neither the full faith and credit nor the taxing power of the School District are pledged to the payment of any amount due or to become due under the financing contract. In the case of a failure to appropriate, the sole security shall be the improvements that are the subject of the financing contract. It is understood that neither this contract nor any representation by any public employee or officer creates any legal or moral obligation to appropriate or make available monies available for the purpose of the financing contract. In the event that no funds or insufficient funds are appropriated by the School District the financed improvements may be acquired and sold by or on behalf of the financing entity entitled to receive payments, provided that any excess proceeds from such a sale, after deduction for and payment of fees, expenses and any taxes levied on the sale, shall be paid to the School District as provided in section 109-b of the General Municipal Law."

19. The sole security shall be the equipment, machinery or apparatus financed pursuant to the Agreement. In the event insufficient funds are appropriated to pay this obligation, such equipment, machinery and apparatus may be sold on behalf of the Lessor entitled to receive such payments, provided that any excess proceeds from such a sale shall be paid to the School District after deduction of obligations, taxes or other expenses of the Lessor. Prior to the sale or seizure of such equipment, machinery, and/or apparatus the School District shall be provided adequate written notice, no less than ninety (90) days to cure any default. Should such a sale or seizure take place the parties shall cooperate and there shall be no disruption to the School District's operation to the extent possible.
20. Payments by the Lessor shall be made only at the written direction of the School District and may likely require multiple payments. Payments may be required by either check or electronic wiring depending on equipment vendor requirements. All associated costs for these services must be included in the quote.
21. Proposals will be evaluated based on total cost, ability to perform, requirements of the bidder, experience in New York State, and any other terms or conditions stipulated in each proposal.
22. The School District reserves the right to reject any or all bids/quotes, to waive any or all informalities, to request new proposals, and to award based upon the overall best interests of the School District. The attached Quote Proposal Form must be completed and included with each quote. The proposed forms of the lease purchase agreement, escrow contract and related documents must be submitted with the bid. Closing is subject to successful negotiation and approval of all such documents by counsel to the School District. The School District reserves the right to rescind an award due to failure of successful negotiation of the parties to agree to the terms and conditions thereof.

23. All agreements and contractual conditions are required to conform with the laws of the State of New York, including, but not limited to, the General Municipal Law, the Local Finance Law, the Energy Law, the Education Law, and regulations of the State Education Department and the Office of the State Comptroller. The School District's legal counsel will review and approve all documents on behalf of the Board of Education.
24. The Lessor shall be responsible for all of the Lessor's legal, issuance and closing costs.
25. Annual Appropriation: The annual lease payments are subject to appropriation each year by the Board of Education of the School District.
26. UCC Filing: The School District will not provide a legal description for each School District property in connection with this financing. In the event the Lessor requires this information for the purposes of making a fixture filing pursuant to the applicable provisions of the Uniform Commercial Code, the Lessor may obtain such information at its own effort and expense.
27. By submitting a bid/quote, each bidder is agreeing to abide by all provisions of this Request for Proposals. No terms or conditions of the Lessor may be imposed on the School District that supersede or contradict the terms set forth in this Request for Proposals.
28. The Municipal Advisor intends to provide the purchaser of the issue with CUSIP identification numbers in compliance with MSRB Rule G-34, (a)(i) (A)-(H). As is further discussed in Rule G-34 the purchaser, as the "dealer who acquires" the issue, is responsible for the registration fee to the CUSIP Bureau for this service. The District assumes no responsibility for any CUSIP Service Bureau charge or other charges that may be imposed for the assignment of such numbers.
29. The Lease shall further provide that no certificates of participation will be executed and/or delivered.
30. Applicable Laws: The Lessor shall be solely responsible for complying with all applicable laws, regulations, etc., for the services herein. The cost of such compliance shall be borne entirely by the Lessor, who shall hold District harmless from any claims, demands, or penalties arising from Lessor's failure to comply with the above.
31. Indemnification and Hold Harmless: The Lessor agrees to defend, indemnify and hold harmless the District, its officers, directors, agents, and employees against all claims, costs, damages and expenses, including attorneys' fees, judgments, fines and amounts arising from any willful act, error or negligence of the Lessor, its offices, directors, agents and employees in relation to the performance of the agreement.
32. Venue: The Request for Proposals and Agreement shall be interpreted in accordance with the substantive laws of the State of New York. Any suits concerning the Request for Proposals and Agreement will be brought and adjudicated in Supreme Court, Suffolk County.
33. Assignment: Assignment of the lease purchase agreement and related documents by successful proposer and/or the escrow agreement by the escrow agent shall be subject to the prior, written consent of the School District. Assignment of the escrow agreement by the escrow agent shall not be proposed or made to a bank or trust company which is not located in and authorized to do such business in the State of New York. The lease purchase agreement must state that any assignment or transfer of the Lessor's interest shall not be effective until the School District has received prior, written notice, signed by the Lessor, of the name, contact person, address, telephone number, and tax identification number of the proposed assignee and the District has given its consent in writing. No assignment will be valid unless the Lessor has received the School District's prior written consent. The Lease shall further provide that certificates of participation shall not be executed and delivered without the express written approval of the School District, which approval may be withheld by the District in its sole and absolute discretion.
34. Amendments to RFP: Any verbal information obtained from or statements made by the representative of the District or its designee at the time of examination of the documents or site shall not be construed as, in any way, amending the RFP documents or binding upon the District. Only such corrections or addenda that are issued during RFP process shall be included in the RFP response and become a part of any subsequent contract agreement.

During the evaluation process, the District reserves the right, where it may serve the District's best interest, to request additional information or clarification from proposers, or to allow corrections of error or omissions.

**Dated: July 22, 2025**

## QUOTE PROPOSAL FORM

### *Installment Purchase Contract (Lease/Purchase) Financing for “Energy Performance Contract”*

#### *South Country Central School District at Brookhaven Suffolk County, New York*

Fiscal Advisors & Marketing, Inc.  
Hudson Valley Region Office  
827 Rt 82, Suite 10231, Hopewell Junction, New York 12533  
Attn: Beth Ferguson or Nathan Philips  
(Call with questions: (845) 447-2214 or (315) 752-0051 x322)  
Email: [bferguson@fiscaladvisors.com](mailto:bferguson@fiscaladvisors.com) or [nphillips@fiscaladvisors.com](mailto:nphillips@fiscaladvisors.com)

August 5, 2025

In response to the South Country Central School District at Brookhaven (the “School District”) Request for Proposals (“RFP”), the undersigned, an authorized representative of \_\_\_\_\_ commits said firm to enter into a Energy Performance Contract to provide the required financing of the equipment listed under “APPENDIX-A – Scope of Work”

We understand that this Lease-Purchase Agreement is subject to the approval of the School District. The submission of this Response Form indicates that we have read the School District’s Request for Proposal and are fully informed as to the extent and character of this request and we can satisfactorily comply with all specifications of the Request for Proposal.

At the bidders option, please provide rate for 15 year lease, 18 year lease or both.

<b>Principal Amount of Lease</b>	<b>15 year without Prepayment Penalty</b>	<b>15 year with Prepayment Penalty</b>	<b>18 year without Prepayment Penalty</b>	<b>18 year with Prepayment Penalty</b>
\$9,665,291	%	%	%	%

Other Required Fees (if any): \_\_\_\_\_

Proposing Firm: \_\_\_\_\_

Address: \_\_\_\_\_

Phone No. \_\_\_\_\_ Fax No. \_\_\_\_\_

E-mail address: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

#### **PLEASE ATTACH A REPAYMENT SCHEDULE WITH YOUR QUOTE**

Upon verbal or written notification of successful bid award, the successful bidder shall be required to promptly deliver the leasing documents to both Fiscal Advisors & Marketing, Inc., Bond Counsel and the Districts’ Local Counsel at:

<b>Fiscal Advisors &amp; Marketing, Inc.</b> Hudson Valley Region Office 827 Rt 82, Suite 10231 Hopewell Junction, New York 12533 Attn: Beth Ferguson Email: <a href="mailto:bferguson@fiscaladvisors.com">bferguson@fiscaladvisors.com</a>	<b>Hawkins, Delafield &amp; Wood LLP</b> Attn: William J. Jackson, Esq. 140 Broadway 42 <sup>nd</sup> Floor New York, NY 10005 Email: <a href="mailto:wjackson@hawkins.com">wjackson@hawkins.com</a>	<b>Guercio &amp; Guercio, LLP</b> Attention: Barbara J. Emigholz, Esq. 77 Conklin Street Farmingdale, New York 11735 Email: <a href="mailto:bemigholz@guercirolaw.com">bemigholz@guercirolaw.com</a>
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**SOUTH COUNTRY CENTRAL SCHOOL DISTRICT AT BROOKHAVEN**

**SCOPE OF WORK**

SOUTH COUNTRY CSD  
SED IGA SECTION 4 - ECM PRICE AND PAYBACK ANALYSIS  
TOTAL PROJECT

ECM Description	Total Project					
	Project Price	Rebates*	Energy Savings	Maint. Savings	Total Savings	Simple Payback
ECM 01A- Lighting Interior	\$ 1,375,818	\$ 53,084	\$ 126,884	\$ 8,816	\$ 135,700	9.75
ECM 01B - Lighting Exterior	\$ 161,399	\$ 5,465	\$ 17,211	\$ 3,543	\$ 20,754	7.51
ECM 02 - Building Envelope - Infiltration	\$ 450,579	\$ 179,855	\$ 23,107	\$ -	\$ 23,107	11.72
ECM 03 - Building Envelope - Insulation	\$ 331,123	\$ 17,441	\$ 18,616	\$ -	\$ 18,616	16.85
ECM 05 - Boiler Burner Replacements	\$ 130,787	\$ 1,646	\$ 1,783	\$ 1,139	\$ 2,922	44.19
ECM 07 - RTU Replacement	\$ 894,753	\$ 2,521	\$ 2,131	\$ 14,103	\$ 16,234	54.96
ECM 09 - Building Controls Upgrades	\$ 3,321,901	\$ 169,105	\$ 122,952	\$ 58,931	\$ 181,883	17.33
ECM 10 - Exhaust Fans Scheduling - Replacements	\$ 1,967,115	\$ 27,728	\$ 20,051	\$ 31,780	\$ 51,831	37.42
ECM 11 - Building Retrocommissioning	\$ 431,222	\$ 32,768	\$ 22,424	\$ -	\$ 22,424	17.77
ECM 13 - Steam Trap and Isolation Valves Repair	\$ 336,040	\$ 35,700	\$ 12,524	\$ 4,401	\$ 16,925	17.75
ECM 14 - Install Plug Load Controls	\$ 143,845	\$ 16,484	\$ 9,141	\$ -	\$ 9,141	13.93
ECM 15 - Transformer Upgrades	\$ 120,709	\$ 11,640	\$ 7,273	\$ -	\$ 7,273	15.00
Hazardous Material Allowance						0.00
Total	\$ 9,665,291	\$ 553,437	\$ 384,097	\$ 122,713	\$ 506,810	17.98

ECM Descripti+B28:T47on	Bellfort HS						Bellfort MS						Brookhaven ES					
	Project Price	Rebates*	Energy Savings	Maint. Savings	Total Savings	Simple Payback	Project Price	Rebates*	Energy Savings	Maint. Savings	Total Savings	Simple Payback	Project Price	Rebates*	Energy Savings	Maint. Savings	Total Savings	Simple Payback
ECM 01A- Lighting Interior	\$ 353,399	\$ 13,638	\$ 33,944	\$ 2,323	\$ 36,268	9.37	\$ 321,050	\$ 12,390	\$ 31,278	\$ 2,090	\$ 33,368	9.25	\$ 202,773	\$ 7,825	\$ 17,864	\$ 1,200	\$ 19,064	10.23
ECM 01B - Lighting Exterior	\$ 13,833	\$ 468	\$ 1,069	\$ 460	\$ 1,529	8.74	\$ 21,955	\$ 744	\$ 2,360	\$ 590	\$ 2,950	7.19	\$ 25,838	\$ 875	\$ 3,901	\$ 595	\$ 4,496	5.55
ECM 02 - Building Envelope - Infiltration	\$ 119,138	\$ 46,592	\$ 5,928	\$ -	\$ 5,928	12.24	\$ 44,908	\$ 17,840	\$ 2,362	\$ -	\$ 2,362	11.46	\$ 126,633	\$ 48,967	\$ 6,405	\$ -	\$ 6,405	12.13
ECM 03 - Building Envelope - Insulation	\$ 84,433	\$ 4,508	\$ 4,625	\$ -	\$ 4,625	17.28	\$ 71,042	\$ 4,212	\$ 4,564	\$ -	\$ 4,564	14.64	\$ 42,796	\$ 2,179	\$ 2,311	\$ -	\$ 2,311	17.57
ECM 05 - Boiler Burner Replacements	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ 130,787	\$ 1,646	\$ 1,783	\$ 1,139	\$ 2,922	44.19	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 07 - RTU Replacement	\$ 894,753	\$ 2,521	\$ 2,131	\$ 14,103	\$ 16,234	54.96	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 09 - Building Controls Upgrades	\$ 1,031,991	\$ 50,479	\$ 37,407	\$ 10,763	\$ 48,169	20.38	\$ 578,014	\$ 37,965	\$ 28,632	\$ 10,763	\$ 39,395	13.71	\$ 445,047	\$ 28,996	\$ 21,205	\$ -	\$ 21,205	19.62
ECM 10 - Exhaust Fans Scheduling - Replacements	\$ 481,742	\$ 15,858	\$ 10,410	\$ 3,503	\$ 13,913	33.50	\$ 556,298	\$ 4,606	\$ 3,830	\$ 3,503	\$ 7,333	75.23	\$ 344,102	\$ 2,579	\$ 2,126	\$ 14,266	\$ 16,392	20.84
ECM 11 - Building Retrocommissioning	\$ 97,064	\$ 10,899	\$ 7,475	\$ -	\$ 7,475	11.53	\$ 90,638	\$ 7,796	\$ 5,394	\$ -	\$ 5,394	15.36	\$ 57,931	\$ 3,824	\$ 2,854	\$ -	\$ 2,854	18.96
ECM 13 - Steam Trap and Isolation Valves Repair	\$ 253,690	\$ 25,000	\$ 8,066	\$ 1,467	\$ 9,533	23.99	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ 60,152	\$ 7,900	\$ 2,789	\$ 1,467	\$ 4,256	12.28
ECM 14 - Install Plug Load Controls	\$ 24,055	\$ 2,776	\$ 1,561	\$ -	\$ 1,561	13.63	\$ 35,725	\$ 2,608	\$ 1,473	\$ -	\$ 1,473	22.48	\$ 21,732	\$ 2,804	\$ 1,568	\$ -	\$ 1,568	12.07
ECM 15 - Transformer Upgrades	\$ 120,709	\$ 11,640	\$ 7,273	\$ -	\$ 7,273	15.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
Hazardous Material Allowance	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
Total	\$ 3,474,808	\$ 184,181	\$ 119,889	\$ 32,619	\$ 152,508	21.58	\$ 1,850,417	\$ 89,807	\$ 81,677	\$ 18,084	\$ 99,761	17.65	\$ 1,327,003	\$ 105,949	\$ 61,024	\$ 17,527	\$ 78,551	15.54

ECM Description	Frank P. Long Intermediate School						Administration Building/Head Start						Kreamer Street ES					
	Project Price	Rebates	Energy Savings	Maint. Savings	Total Savings	Simple Payback	Project Price	Rebates	Energy Savings	Maint. Savings	Total Savings	Simple Payback	Project Price	Rebates	Energy Savings	Maint. Savings	Total Savings	Simple Payback
ECM 01A- Lighting Interior	\$ 176,851	\$ 6,825	\$ 15,372	\$ 1,136	\$ 16,507	10.30	\$ 75,477	\$ 2,902	\$ 6,971	\$ 583	\$ 7,554	9.61	\$ 127,370	\$ 4,916	\$ 10,648	\$ 776	\$ 11,424	10.72
ECM 01B - Lighting Exterior	\$ 46,935	\$ 1,590	\$ 4,949	\$ 889	\$ 5,838	7.77	\$ 6,093	\$ 206	\$ 408	\$ 162	\$ 571	10.31	\$ 18,753	\$ 635	\$ 2,094	\$ 349	\$ 2,443	7.42
ECM 02 - Building Envelope - Infiltration	\$ 62,790	\$ 25,472	\$ 3,291	\$ -	\$ 3,291	11.34	\$ 13,022	\$ 7,755	\$ 1,116	\$ -	\$ 1,116	4.72	\$ 30,213	\$ 11,462	\$ 1,028	\$ -	\$ 1,028	18.24
ECM 03 - Building Envelope - Insulation	\$ 37,312	\$ 2,116	\$ 2,250	\$ -	\$ 2,250	15.65	\$ 27,402	\$ 1,381	\$ 2,034	\$ -	\$ 2,034	12.79	\$ 39,135	\$ 1,417	\$ 895	\$ -	\$ 895	42.15
ECM 05 - Boiler Burner Replacements	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 07 - RTU Replacement	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 09 - Building Controls Upgrades	\$ 396,897	\$ 21,542	\$ 14,949	\$ 10,763	\$ 25,712	14.60	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ 214,489	\$ 12,335	\$ 7,207	\$ 5,119	\$ 12,326	16.40
ECM 10 - Exhaust Fans Scheduling - Replacements	\$ 303,956	\$ 2,228	\$ 1,803	\$ 3,503	\$ 5,306	56.87	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ 74,555	\$ 1,283	\$ 771	\$ 3,503	\$ 4,274	17.15
ECM 11 - Building Retrocommissioning	\$ 69,726	\$ 4,083	\$ 2,752	\$ -	\$ 2,752	23.85	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ 57,931	\$ 3,086	\$ 1,800	\$ -	\$ 1,800	30.47
ECM 13 - Steam Trap and Isolation Valves Repair	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 14 - Install Plug Load Controls	\$ 21,083	\$ 2,861	\$ 1,569	\$ -	\$ 1,569	11.61	\$ 6,501	\$ 1,206	\$ 633	\$ -	\$ 633	8.36	\$ 14,003	\$ 2,241	\$ 1,254	\$ -	\$ 1,254	9.38
ECM 15 - Transformer Upgrades	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
Hazardous Material Allowance	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
Total	\$ 1,115,551	\$ 66,716	\$ 46,935	\$ 16,290	\$ 63,225	16.59	\$ 128,495	\$ 13,450	\$ 11,162	\$ 746	\$ 11,908	9.66	\$ 576,451	\$ 37,376	\$ 25,697	\$ 9,746	\$ 35,443	15.21

ECM Description	South Haven ES						Verne W. Critz ES											
	Project Price	Rebates	Energy Savings	Maint. Savings	Total Savings	Simple Payback	Project Price	Rebates	Energy Savings	Maint. Savings	Total Savings	Simple Payback	Project Price	Rebates	Energy Savings	Maint. Savings	Total Savings	Simple Payback
ECM 01A- Lighting Interior	\$ 8,669	\$ 335	\$ 439	\$ 26	\$ 465	17.93	\$ 110,230	\$ 4,253	\$ 10,368	\$ 682	\$ 11,049	9.59	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 01B - Lighting Exterior	\$ 5,008	\$ 170	\$ 587	\$ 72	\$ 659	7.34	\$ 22,984	\$ 779	\$ 1,842	\$ 426	\$ 2,268	9.79	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 02 - Building Envelope - Infiltration	\$ 16,996	\$ 7,767	\$ 1,104	\$ -	\$ 1,104	8.36	\$ 36,878	\$ 13,999	\$ 1,875	\$ -	\$ 1,875	12.20	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 03 - Building Envelope - Insulation	\$ 20,873	\$ 1,128	\$ 1,390	\$ -	\$ 1,390	14.21	\$ 8,130	\$ 499	\$ 548	\$ -	\$ 548	13.94	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 05 - Boiler Burner Replacements	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 07 - RTU Replacement	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 09 - Building Controls Upgrades	\$ 260,702	\$ 3,241	\$ 2,573	\$ 10,763	\$ 13,335	19.31	\$ 394,761	\$ 14,547	\$ 10,979	\$ 10,763	\$ 21,741	17.49	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 10 - Exhaust Fans Scheduling - Replacements	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ 206,461	\$ 1,375	\$ 1,111	\$ 3,503	\$ 4,614	44.45	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 11 - Building Retrocommissioning	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ 57,931	\$ 3,077	\$ 2,150	\$ -	\$ 2,150	25.52	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 13 - Steam Trap and Isolation Valves Repair	\$ 22,198	\$ 2,800	\$ 1,668	\$ 1,467	\$ 3,135	6.19	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 14 - Install Plug Load Controls	\$ 3,082	\$ 557	\$ 293	\$ -	\$ 293	8.61	\$ 17,664	\$ 1,430	\$ 788	\$ -	\$ 788	20.60	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 15 - Transformer Upgrades	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
Hazardous Material Allowance	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
Total	\$ 337,528	\$ 15,999	\$ 8,054	\$ 12,327	\$ 20,381	15.78	\$ 855,039	\$ 39,959	\$ 29,659	\$ 15,373	\$ 45,032	18.10	\$ -	\$ -	\$ 0	\$ -	\$ -	0.00

SOUTH COUNTRY CSD  
SED IGA SECTION 4 - ECM PRICE AND PAYBACK ANALYSIS  
PROJECTS WITH SED AID

ECM Description	SED Fundable					
	Project Price	Rebates	Energy Savings	Maint. Savings	Total Savings	Simple Payback
ECM 01A- Lighting Interior	\$ 1,375,818	\$ 53,084	\$ 126,884	\$ 8,816	\$ 135,700	9.75
ECM 01B - Lighting Exterior	\$ 161,399	\$ 23,583	\$ 17,211	\$ 3,543	\$ 20,754	6.64
ECM 02 - Building Envelope - Infiltration	\$ 225,289	\$ 89,928	\$ 11,553	\$ -	\$ 11,553	11.72
ECM 03 - Building Envelope - Insulation	\$ 331,123	\$ 17,441	\$ 18,616	\$ -	\$ 18,616	16.85
ECM 05 - Boiler Burner Replacements	\$ 130,787	\$ 1,646	\$ 1,783	\$ 1,139	\$ 2,922	44.19
ECM 07 - RTU Replacement	\$ 894,753	\$ 2,521	\$ 2,131	\$ 14,103	\$ 16,234	54.96
ECM 09 - Building Controls Upgrades	\$ 3,321,901	\$ 169,105	\$ 122,952	\$ 58,931	\$ 181,883	17.33
ECM 10 - Exhaust Fans Scheduling - Replacements	\$ 1,626,734	\$ 13,864	\$ 10,025	\$ 10,763	\$ 20,788	77.59
ECM 11 - Building Retrocommissioning	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 13 - Steam Trap and Isolation Valves Repair	\$ 336,040	\$ 35,700	\$ 12,524	\$ 4,401	\$ 16,925	17.75
ECM 14 - Install Plug Load Controls	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 15 - Transformaer Upgrades	\$ 120,709	\$ 11,640	\$ 7,273	\$ -	\$ 7,273	15.00
Hazardous Material Allowance	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
Total	\$ 8,524,554	\$ 418,511	\$330,953	\$ 101,695	\$ 432,648	18.74

ECM Description	Bellport HS						Bellport MS						Brookhaven ES					
	Project Price	Rebates	Energy Savings	Maint. Savings	Total Savings	Simple Payback	Project Price	Rebates	Energy Savings	Maint. Savings	Total Savings	Simple Payback	Project Price	Rebates	Energy Savings	Maint. Savings	Total Savings	Simple Payback
ECM 01A- Lighting Interior	\$ 353,399	\$ 13,638	\$ 33,944	\$ 2,323	\$ 36,268	9.37	\$ 321,050	\$ 12,390	\$ 31,278	\$ 2,090	\$ 33,368	9.25	\$ 202,773	\$ 7,825	\$ 17,864	\$ 1,200	\$ 19,064	10.23
ECM 01B - Lighting Exterior	\$ 13,833	\$ 468	\$ 1,069	\$ 460	\$ 1,529	8.74	\$ 21,955	\$ 744	\$ 2,360	\$ 590	\$ 2,950	7.19	\$ 25,838	\$ 875	\$ 3,901	\$ 595	\$ 4,496	5.55
ECM 02 - Building Envelope - Infiltration	\$ 59,569	\$ 23,296	\$ 2,964	\$ -	\$ 2,964	12.24	\$ 22,454	\$ 8,920	\$ 1,181	\$ -	\$ 1,181	11.46	\$ 63,317	\$ 24,484	\$ 3,202	\$ -	\$ 3,202	12.13
ECM 03 - Building Envelope - Insulation	\$ 84,433	\$ 4,508	\$ 4,625	\$ -	\$ 4,625	17.28	\$ 71,042	\$ 4,212	\$ 4,564	\$ -	\$ 4,564	14.64	\$ 42,796	\$ 2,179	\$ 2,311	\$ -	\$ 2,311	17.57
ECM 05 - Boiler Burner Replacements	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ 130,787	\$ 1,646	\$ 1,783	\$ 1,139	\$ 2,922	44.19	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 07 - RTU Replacement	\$ 894,753	\$ 2,521	\$ 2,131	\$ 14,103	\$ 16,234	54.96	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 09 - Building Controls Upgrades	\$ 1,031,991	\$ 50,479	\$ 37,407	\$ 10,763	\$ 48,169	20.38	\$ 578,014	\$ 37,965	\$ 28,632	\$ 10,763	\$ 39,395	13.71	\$ 445,047	\$ 28,996	\$ 21,205	\$ -	\$ 21,205	19.62
ECM 10 - Exhaust Fans Scheduling - Replacements	\$ 398,384	\$ 7,829	\$ 5,205	\$ -	\$ 5,205	75.04	\$ 460,039	\$ 2,303	\$ 1,915	\$ -	\$ 1,915	239.00	\$ 284,560	\$ 1,289	\$ 1,063	\$ 10,763	\$ 11,826	23.95
ECM 11 - Building Retrocommissioning	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 13 - Steam Trap and Isolation Valves Repair	\$ 253,690	\$ 25,000	\$ 8,066	\$ 1,467	\$ 9,533	23.99	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ 60,152	\$ 7,900	\$ 2,789	\$ 1,467	\$ 4,256	12.28
ECM 14 - Install Plug Load Controls	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 15 - Transformer Upgrades	\$ 120,709	\$ 11,640	\$ 7,273	\$ -	\$ 7,273	15.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
Hazardous Material Allowance												0.00						0.00
Total	\$ 3,210,760	\$ 139,380	\$102,684	\$ 29,116	\$ 131,800	23.30	\$ 1,605,340	\$ 68,180	\$71,714	\$ 14,581	\$ 86,295	17.81	\$ 1,124,482	\$ 73,548	\$ 52,336	\$ 14,024	\$ 66,360	15.84

ECM Description	Frank D. Palone Intermediate School						Adminustration/Headstart						Kreamer Street ES					
	Project Price	Rebates	Energy Savings	Maint. Savings	Total Savings	Simple Payback	Project Price	Rebates	Energy Savings	Maint. Savings	Total Savings	Simple Payback	Project Price	Rebates	Energy Savings	Maint. Savings	Total Savings	Simple Payback
ECM 01A- Lighting Interior	\$ 176,851	\$ 6,825	\$ 15,372	\$ 1,136	\$ 16,507	10.30	\$ 75,477	\$ 2,902	\$ 6,971	\$ 583	\$ 7,554	9.61	\$ 127,370	\$ 4,916	\$ 10,648	\$ 776	\$ 11,424	
ECM 01B - Lighting Exterior	\$ 46,935	\$ 1,590	\$ 4,949	\$ 889	\$ 5,838	7.77	\$ 6,093	\$ 206	\$ 408	\$ 162	\$ 571	10.31	\$ 18,753	\$ 18,753	\$ 2,094	\$ 349	\$ 2,443	
ECM 02 - Building Envelope - Infiltration	\$ 31,395	\$ 12,736	\$ 1,646	\$ -	\$ 1,646	11.34	\$ 6,511	\$ 3,878	\$ 558	\$ -	\$ 558	4.72	\$ 15,107	\$ 5,731	\$ 514	\$ -	\$ 514	
ECM 03 - Building Envelope - Insulation	\$ 37,312	\$ 2,116	\$ 2,250	\$ -	\$ 2,250	15.65	\$ 27,402	\$ 1,381	\$ 2,034	\$ -	\$ 2,034	12.79	\$ 39,135	\$ 1,417	\$ 895	\$ -	\$ 895	
ECM 05 - Boiler Burner Replacements	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 07 - RTU Replacement	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 09 - Building Controls Upgrades	\$ 396,897	\$ 21,542	\$ 14,949	\$ 10,763	\$ 25,712	14.60	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ 214,489	\$ 12,335	\$ 7,207	\$ 5,119	\$ 12,326	
ECM 10 - Exhaust Fans Scheduling - Replacements	\$ 251,361	\$ 1,114	\$ 901	\$ -	\$ 901	277.62	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ 61,655	\$ 642	\$ 385	\$ -	\$ 385	
ECM 11 - Building Retrocommissioning	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 13 - Steam Trap and Isolation Valves Repair	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 14 - Install Plug Load Controls	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 15 - Transformer Upgrades	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
Hazardous Material Allowance																		
Total	\$ 940,752	\$ 45,922	\$40,067	\$ 12,787	\$ 52,853	16.93	\$ 115,482	\$ 8,366	\$9,971	\$ 746	\$ 10,717	10.00	\$ 476,509	\$ 43,793	\$21,744	\$ 6,243	\$ 27,987	15.46

ECM Description	South Haven ES						Verne W. Critz ES											
	Project Price	Rebates	Energy Savings	Maint. Savings	Total Savings	Simple Payback	Project Price	Rebates	Energy Savings	Maint. Savings	Total Savings	Simple Payback	Project Price	Rebates	Energy Savings	Maint. Savings	Total Savings	Simple Payback
ECM 01A- Lighting Interior	\$ 8,669	\$ 335	\$ 439	\$ 26	\$ 465	17.93	\$ 110,230	\$ 4,253	\$ 10,368	\$ 682	\$ 11,049	9.59	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 01B - Lighting Exterior	\$ 5,008	\$ 170	\$ 587	\$ 72	\$ 659	7.34	\$ 22,984	\$ 779	\$ 1,842	\$ 426	\$ 2,268	9.79	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 02 - Building Envelope - Infiltration	\$ 8,498	\$ 3,884	\$ 552	\$ -	\$ 552	8.36	\$ 18,439	\$ 7,000	\$ 937	\$ -	\$ 937	12.20	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 03 - Building Envelope - Insulation	\$ 20,873	\$ 1,129	\$ 1,390	\$ -	\$ 1,390	14.21	\$ 8,130	\$ 499	\$ 548	\$ -	\$ 548	13.94	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 05 - Boiler Burner Replacements	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 07 - RTU Replacement	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 09 - Building Controls Upgrades	\$ 260,702	\$ 3,241	\$ 2,573	\$ 10,763	\$ 13,335	19.31	\$ 384,761	\$ 14,547	\$ 10,979	\$ 10,763	\$ 21,741	17.49	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 10 - Exhaust Fans Scheduling - Replacements	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ 170,736	\$ 687	\$ 555	\$ -	\$ 555	306.15	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 11 - Building Retrocommissioning	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 13 - Steam Trap and Isolation Valves Repair	\$ 22,198	\$ 2,800	\$ 1,668	\$ 1,467	\$ 3,135	6.19	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 14 - Install Plug Load Controls	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 15 - Transformer Upgrades	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
Hazardous Material Allowance																		
Total	\$ 325,948	\$ 11,557	\$ 7,209	\$ 12,327	\$ 19,536	16.09	\$ 725,280	\$ 27,765	\$ 25,228	\$ 11,871	\$ 37,099	18.80						



SOUTH COUNTRY CSD  
SED IGA SECTION 4 - ECM PRICE AND PAYBACK ANALYSIS  
PROJECTS WITHOUT SED AID

ECM Description	SED Non Fundable					
	Project Price	Rebates*	Energy Savings	Maint. Savings	Total Savings	Simple Payback
ECM 01A- Lighting Interior	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 01B - Lighting Exterior	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 02 - Building Envelope - Infiltration	\$ 225,289	\$ 89,928	\$ 11,553	\$ -	\$ 11,553	11.72
ECM 03 - Building Envelope - Insulation	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 05 - Boiler Burner Replacements	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 07 - RTU Replacement	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 09 - Building Controls Upgrades	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 10 - Exhaust Fans Scheduling - Replacements	\$ 340,380	\$ 13,864	\$ 10,025	\$ 21,018	\$ 31,043	10.52
ECM 11 - Building Retrocommissioning	\$ 431,222	\$ 32,768	\$ 22,424	\$ -	\$ 22,424	17.77
ECM 13 - Steam Trap and Isolation Valves Repair	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 14 - Install Plug Load Controls	\$ 143,845	\$ 16,484	\$ 9,141	\$ -	\$ 9,141	13.93
ECM 15 - Transformaer Upgrades	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
Hazardous Material Allowance	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
Total	\$ 1,140,737	\$ 153,044	\$53,144	\$ 21,018	\$ 74,162	13.32

ECM Description	Bellfort HS						Bellfort MS						Brookhaven ES					
	Project Price	Rebates*	Energy Savings	Maint. Savings	Total Savings	Simple Payback	Project Price	Rebates*	Energy Savings	Maint. Savings	Total Savings	Simple Payback	Project Price	Rebates*	Energy Savings	Maint. Savings	Total Savings	Simple Payback
ECM 01A- Lighting Interior	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 01B - Lighting Exterior	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 02 - Building Envelope - Infiltration	\$ 59,569	\$ 23,296	\$ 2,964	\$ -	\$ 2,964	12.24	\$ 22,454	\$ 8,920	\$ 1,181	\$ -	\$ 1,181	11.46	\$ 63,317	\$ 24,484	\$ 3,202	\$ -	\$ 3,202	12.13
ECM 03 - Building Envelope - Insulation	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 05 - Boiler Burner Replacements	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 07 - RTU Replacement	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 09 - Building Controls Upgrades	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 10 - Exhaust Fans Scheduling - Replacements	\$ 83,358	\$ 7,829	\$ 5,205	\$ 3,503	\$ 8,708	8.67	\$ 96,259	\$ 2,303	\$ 1,915	\$ 3,503	\$ 5,418	17.34	\$ 59,542	\$ 1,289	\$ 1,063	\$ 3,503	\$ 4,566	12.76
ECM 11 - Building Retrocommissioning	\$ 97,064	\$ 10,899	\$ 7,475	\$ -	\$ 7,475	11.53	\$ 90,638	\$ 7,796	\$ 5,394	\$ -	\$ 5,394	15.36	\$ 57,931	\$ 3,824	\$ 2,854	\$ -	\$ 2,854	18.96
ECM 13 - Steam Trap and Isolation Valves Repair	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 14 - Install Plug Load Controls	\$ 24,055	\$ 2,776	\$ 1,561	\$ -	\$ 1,561	13.63	\$ 35,725	\$ 2,608	\$ 1,473	\$ -	\$ 1,473	22.48	\$ 21,732	\$ 2,804	\$ 1,588	\$ -	\$ 1,588	12.07
ECM 15 - Transformer Upgrades	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
Hazardous Material Allowance																		0.00
Total	\$ 264,047	\$ 44,801	\$17,205	\$ 3,503	\$ 20,708	10.59	\$ 245,077	\$ 21,628	\$9,963	\$ 3,503	\$ 13,466	16.59	\$ 202,522	\$ 32,401	\$8,688	\$ 3,503	\$ 12,191	13.95

ECM Description	Frank D. Palone Intermediate School						Administration/Headstart						Kreamer Street ES					
	Project Price	Rebates	Energy Savings	Maint. Savings	Total Savings	Simple Payback	Project Price	Rebates	Energy Savings	Maint. Savings	Total Savings	Simple Payback	Project Price	Rebates	Energy Savings	Maint. Savings	Total Savings	Simple Payback
ECM 01A- Lighting Interior	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 01B - Lighting Exterior	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 02 - Building Envelope - Infiltration	\$ 31,395	\$ 12,736	\$ 1,646	\$ -	\$ 1,646	11.34	\$ 6,511	\$ 3,878	\$ 558	\$ -	\$ 558	4.72	\$ 15,107	\$ 5,731	\$ 514	\$ -	\$ 514	18.24
ECM 03 - Building Envelope - Insulation	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 05 - Boiler Burner Replacements	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 07 - RTU Replacement	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 09 - Building Controls Upgrades	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 10 - Exhaust Fans Scheduling - Replacements	\$ 52,595	\$ 1,114	\$ 901	\$ 3,503	\$ 4,404	11.69	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ 12,901	\$ 642	\$ 385	\$ 3,503	\$ 3,888	3.15
ECM 11 - Building Retrocommissioning	\$ 69,726	\$ 4,083	\$ 2,752	\$ -	\$ 2,752	23.85	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ 57,931	\$ 3,088	\$ 1,800	\$ -	\$ 1,800	30.47
ECM 13 - Steam Trap and Isolation Valves Repair	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 14 - Install Plug Load Controls	\$ 21,083	\$ 2,861	\$ 1,569	\$ -	\$ 1,569	11.61	\$ 6,501	\$ 1,206	\$ 633	\$ -	\$ 633	8.36	\$ 14,003	\$ 2,241	\$ 1,254	\$ -	\$ 1,254	9.38
ECM 15 - Transformer Upgrades	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
Total	\$ 174,799	\$ 20,794	\$6,868	\$ 3,503	\$ 10,371	14.85	\$ 13,012	\$ 5,084	\$1,191	\$ -	\$ 1,191	6.66	\$ 99,942	\$ 11,702	\$3,953	\$ 3,503	\$ 7,456	11.83

ECM Description	South Haven ES						Verne W. Critz ES											
	Project Price	Rebates	Energy Savings	Maint. Savings	Total Savings	Simple Payback	Project Price	Rebates	Energy Savings	Maint. Savings	Total Savings	Simple Payback	Project Price	Rebates	Energy Savings	Maint. Savings	Total Savings	Simple Payback
ECM 01A- Lighting Interior	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 01B - Lighting Exterior	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 02 - Building Envelope - Infiltration	\$ 8,498	\$ 3,884	\$ 552	\$ -	\$ 552	8.36	\$ 18,439	\$ 7,000	\$ 937	\$ -	\$ 937	12.20	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 03 - Building Envelope - Insulation	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 05 - Boiler Burner Replacements	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 07 - RTU Replacement	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 09 - Building Controls Upgrades	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 10 - Exhaust Fans Scheduling - Replacements	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ 35,725	\$ 687	\$ 555	\$ 3,503	\$ 4,058	8.63	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 11 - Building Retrocommissioning	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ 57,931	\$ 3,077	\$ 2,150	\$ -	\$ 2,150	25.52	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 13 - Steam Trap and Isolation Valves Repair	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 14 - Install Plug Load Controls	\$ 3,082	\$ 557	\$ 293	\$ -	\$ 293	8.61	\$ 17,664	\$ 1,430	\$ 788	\$ -	\$ 788	20.60	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
ECM 15 - Transformer Upgrades	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00	\$ -	\$ -	\$ -	\$ -	\$ -	0.00
Hazardous Material Allowance																		
Total	\$ 11,580	\$ 4,441	\$845	\$ -	\$ 845	8.45	\$ 129,759	\$ 12,194	\$4,430	\$ 3,503	\$ 7,933	14.82						